

## City of San Antonio Bid Tabulation

Opened: July 26, 2004		All America Sales Corp.	GT Distributors, Inc.	Southwest Public Safety
For: Annual Contract for LED / Halogen Light Bars for SAPD Vehicles		1410 College Avenue	2545 Brockton Drive, Ste. 100	3370 Nacogdoches Rd., Ste 168
A997-05 MkR		South Houston, TX 77587	Austin, TX 78758	San Antonio, TX 78217
Item	Description			
I.	Whelen Engineering Co. Parts	No Bid	30%	36%
A.	Percent of discount offered		Whelen	Whelen Engineering
B.	Product identification (Manufacturer)		List	List
C.	Type price schedule (dealer, jobber, etc.)		QPPLN04.0	PPLN04.0
D.	Price schedule number		7/1/2004	12/24/2003
E.	Date of price schedule		List	List
F.	Price schedule column on which discount is based (I.e., distributor, net, wholesale, etc.)			
II.	Equipment Costs			
A.	Whelen Engineering LED Barlight - 9U36 - Per Unit (Ford Motor Company Crown Victorias)	\$1,498.75	\$1,700.00	\$1,594.95
III.	Out-of-Warranty Flat Rate			
A.	Out-of-Warranty Flat Rate - Per Unit (includes shipping / handling fee)	No Bid	\$60.00	\$ 36.00 / hr + parts
IV.	Warranties (Number of months)			
A.	Lightbar (minus optical plastic parts and halogen bulbs)	No Bid	24	Lifetime
B.	LEDs		60	60
C.	LED Ballasts		60	60
D.	Factory Parts and Labor		12	60
E.	Strobe Power Supplies		24	60
F.	Linear Strobe Flash Tubes		24	24
V.	Factory Turnaround Repair Service			
A.	Repair Service	No Bid	72 hours	2 hours
VI.	Deliveries	30 days	3 days	3 days
	Terms	1%-10 days	Net 30	1%-15 Days